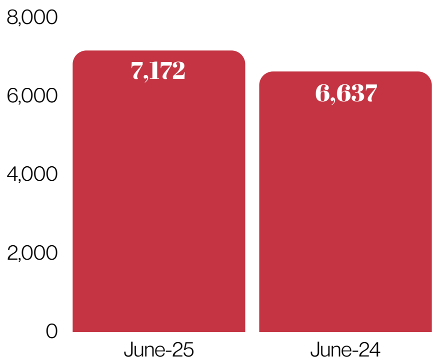
June2025 Stats

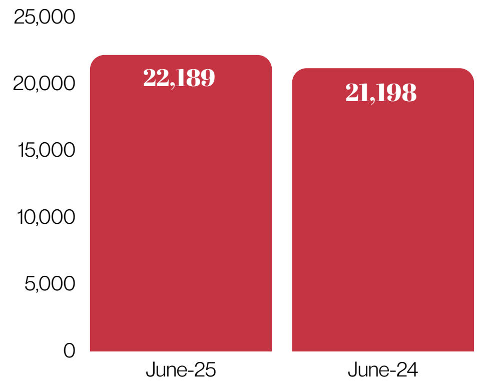
MONTHLY HOME SALES



June 2025	June 2024
7,172	**6,637**
HOMES SOLD	HOMES SOLD

from last year ↑ **8.1%**

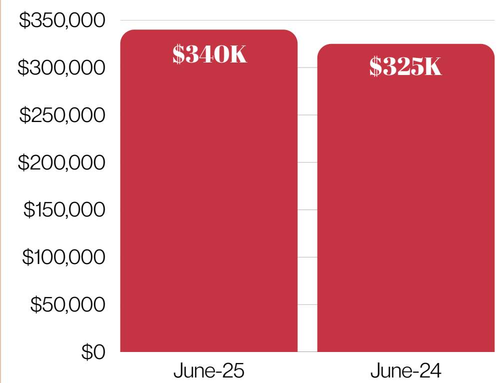
TOTAL STATEWIDE LISTINGS



June 2025	June 2024
22,189	**21,198**
ACTIVE LISTINGS	ACTIVE LISTINGS

from last year ↑ **4.7%**

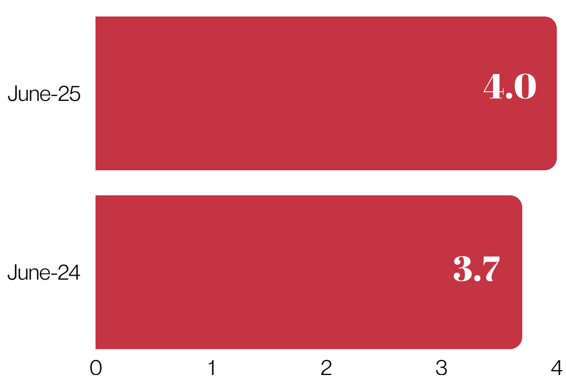
MEDIAN HOME PRICE



June 2025	June 2024
$340K	**$325K**
MEDIAN PRICE IN WI	MEDIAN PRICE IN WI

from last year ↑ **4.6%**

MONTHS OF INVENTORY



June 2025	June 2024
4.0	**3.7**
MONTHS	MONTHS

from last year ↑ **8.1%**

***Wisconsin REALTORS® Association June** 2025 WI Real Estate Report*

WISCONSIN HOME SALES AND MEDIAN SALE PRICES RISE IN JUNE

- Wisconsin existing home sales rose by significant margins in June as median prices increased at a modest pace. June home sales rose 8.1% compared to closed sales in June 2024, which is the first increase in June sales in four years. Compared to June 2024, the median price increased 4.6% to $340,000.
- Evaluating the first half of 2025, home sales were essentially unchanged, rising just 0.1%, relative to the first six months of 2024; and the median price increased 6.7% to $320,000.
- All indicators of inventory showed improvement in June compared to 12 months earlier. New statewide listings rose 5%, total listings rose 4.7% and months of available supply increased 8.1%. Still, this remains a seller's market with just 4 months of supply. We would need total statewide listings to increase by 53% for the market to reach the six-month supply indicator of a balanced market.
- Five of the six regions saw improvement in months of supply compared to June 2024, with the strongest improvement seen in the less urban areas of the state. The North region was up 17.6% to 6 months of supply, indicating a balanced market in that region. The Central region rose 15.4% to 4.5 months, and the West region was up 4.9% to 4.3 months of supply. The South Central region was unchanged at 4 months of supply, and the remaining Northeast and Southeast regions saw modest improvement but remained below 4 months of supply.
- Affordability was up slightly, rising 2.6% over the last 12 months. However, it is important to note that Wisconsin's affordability measure in June 2024 was at a record-low level since the WRA began tracking this measure in January 2009.

June is usually our most active month for closings, with just over 11.5% of the state's annual sales typically taking place during that month. So it was good to finally see an upturn in June's performance compared to the previous June. Hopefully ongoing inventory improvements bode well for the remainder of the peak summer sales period.